

## Air Freight (LSE) from Cape Town to Brisbane (DAP)

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| Estimate No               | Service Level     | Valid From | Valid To  |
|---------------------------|-------------------|------------|-----------|
| QJHB00005526 - OCETRAJNB2 | Freevat Shipments | 10-Sep-19  | 10-Oct-19 |

### Shipment Information

This Estimate applies to the following shipment:

| Weight        | Volume    | Chargeable  | Incoterm           |
|---------------|-----------|-------------|--------------------|
| Not Specified | 12.854 M3 | 2142.333 KG | Delivered At Place |

### Pickup Address

OCEAN TRADERS INTERNATIONAL PTY LTD  
14 VOYAGER STREET, LINBRO BUSINESS PARK  
SANDTON  
JOHANNESBURG  
2065  
SOUTH AFRICA

### Delivery Address

### Loose Cargo Information

10 PCE  
3 PCE

### Estimate Details

| Description                                       | VAT        | Charges                 | Quote Currency |
|---|------------|-------------------------|----------------|
| International Freight - 2142,333 KG @ USD 2,05/KG | 0.00       | 4 391,78 USD @15.206200 | 66 782,29 ZAR  |
| Air Waybill Fee                                   | 0.00       | 10,00 USD @15.206200    | 152,06 ZAR     |
| <b>Sub-total (USD)</b>                            |            | <b>4,401.78</b>         |                |
| <b>Add VAT</b>                                    |            | <b>0.00</b>             |                |
| <b>Total</b>                                      |            | <b>4,401.78</b>         |                |
| Collection Cartage                                | 0.00       | 5 356,25 ZAR            | 5 356,25 ZAR   |
| Packing Charges                                   | 0.00       | 20 478,50 ZAR           | 20 478,50 ZAR  |
| Destination Clearance and delivery                | 0.00       | 33 744,28 ZAR           | 33 744,28 ZAR  |
| Documentation Fee                                 | 0.00       | 450,00 ZAR              | 450,00 ZAR     |
| Fumigation  | 0.00       | 1 250,00 ZAR            | 1 250,00 ZAR   |
| Communication Fee                                 | 0.00       | 190,00 ZAR              | 190,00 ZAR     |
| Delivery Cartage                                  | 0.00       | 4 550,00 ZAR            | 4 550,00 ZAR   |
| Insurance (Non-Fragile)                           | 0.00       | 982,12 ZAR              | 982,12 ZAR     |
| Agency  | 0.00       | 2 678,71 ZAR            | 2 678,71 ZAR   |
| <b>Sub-total (ZAR)</b>                            |            | <b>69,679.86</b>        |                |
| <b>Add VAT</b>                                    |            | <b>0.00</b>             |                |
| <b>Total</b>                                      |            | <b>69,679.86</b>        |                |
| <b>TOTAL CHARGES:</b>                             | <b>ZAR</b> | <b>136,614.21</b>       |                |

Please note that this is NOT a fixed quotation, but an estimate of costs based on information supplied by yourself and third party service providers. As such this estimate may be subject to change without notification due to third party increases and rate of exchange fluctuations; and is subject to space availability and carrier acceptance.

This estimate is based on the assumption that the shipment will not be stopped, nor inspected by SARS, Border Police, or Anti-Smuggling Police; should this happen, the shipment may incur additional charges.

Unless specified, insurance is NOT included, but may be applied if requested in writing.

This estimate is undertaken in accordance with our Standard Trading Terms & Conditions (Copy on request) and is valid for 30 Days from date hereof against your signed acceptance.

Please note that this Estimate is only applicable to the shipment defined under "Shipment Information". This Estimate will be deemed invalid after this shipment has been processed.

Any foreign currency conversions have been undertaken using current exchange rates and thus local currency charges are subject to change.

Signature: .....

Date: .....

Name: .....

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## Sea Freight (LCL) from Cape Town to Brisbane via Singapore (DAP)

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| Estimate No               | Service Level     | Valid From | Valid To  |
|---------------------------|-------------------|------------|-----------|
| QJHB00005527 - OCETRAJNB2 | Freevat Shipments | 10-Sep-19  | 10-Oct-19 |

### Shipment Information

This Estimate applies to the following shipment:

| Weight        | Volume    | Chargeable | Incoterm           |
|---------------|-----------|------------|--------------------|
| Not Specified | 12.854 M3 | 12.854 M3  | Delivered At Place |

### Pickup Address

OCEAN TRADERS INTERNATIONAL PTY LTD  
14 VOYAGER STREET, LINBRO BUSINESS PARK  
SANDTON  
JOHANNESBURG  
2065  
SOUTH AFRICA

### Delivery Address

### Loose Cargo Information

10 PCE  
3 PCE

### Estimate Details

| Description  | VAT        | Charges               | Quote Currency |
|--|------------|-----------------------|----------------|
| International Freight - 12,854 M3 @ USD 65,00/M3   | 0.00       | 835,51 USD @15.206200 | 12 704,93 ZAR  |
| Other Shipping Line Fee - 12,854 M3 @ USD 20,00/M3 | 0.00       | 257,08 USD @15.206200 | 3 909,21 ZAR   |
| <b>Sub-total (USD)</b>                             |            | <b>1,092.59</b>       |                |
| <b>Add VAT</b>                                     |            | <b>0.00</b>           |                |
| <b>Total</b>                                       |            | <b>1,092.59</b>       |                |
| Bill of Lading Fee                                 | 0.00       | 275,00 ZAR            | 275,00 ZAR     |
| Collection Cartage                                 | 0.00       | 3 213,50 ZAR          | 3 213,50 ZAR   |
| Solas VGM Fee                                      | 0.00       | 395,00 ZAR            | 395,00 ZAR     |
| Cargo Dues   | 0.00       | 578,43 ZAR            | 578,43 ZAR     |
| Fumigation   | 0.00       | 1 250,00 ZAR          | 1 250,00 ZAR   |
| Packing Charges                                    | 0.00       | 20 478,50 ZAR         | 20 478,50 ZAR  |
| Port Charges                                       | 0.00       | 684,28 ZAR            | 684,28 ZAR     |
| Documentation Fee                                  | 0.00       | 600,00 ZAR            | 600,00 ZAR     |
| Communication Fee                                  | 0.00       | 190,00 ZAR            | 190,00 ZAR     |
| Delivery Cartage                                   | 0.00       | 4 550,00 ZAR          | 4 550,00 ZAR   |
| Destination Clearance and delivery                 | 0.00       | 34 560,95 ZAR         | 34 560,95 ZAR  |
| Insurance (Non-Fragile)                            | 0.00       | 916,82 ZAR            | 916,82 ZAR     |
| Agency   | 0.00       | 1 686,13 ZAR          | 1 686,13 ZAR   |
| <b>Sub-total (ZAR)</b>                             |            | <b>69,378.61</b>      |                |
| <b>Add VAT</b>                                     |            | <b>0.00</b>           |                |
| <b>Total</b>                                       |            | <b>69,378.61</b>      |                |
| <b>TOTAL CHARGES:</b>                              | <b>ZAR</b> | <b>85,992.75</b>      |                |

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change.

PRO FORMA

Signature: .....

Date: .....

Name: .....

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