

### Sea Freight (LCL) from Cape Town to London Gateway Port (DAP)

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| Estimate No               | Service Level     | Valid From | Valid To  |
|---------------------------|-------------------|------------|-----------|
| QJHB00002926 - OCETRAJNB2 | Freevat Shipments | 25-Sep-18  | 25-Oct-18 |

#### CARRIER

CFR FREIGHT SOUTH AFRICA (PTY) LTD

#### Shipment Information

This Estimate applies to the following shipment:

| Weight        | Volume   | Chargeable | Incoterms          |
|---------------|----------|------------|--------------------|
| Not Specified | 1.631 M3 | 1.631 M3   | Delivered At Place |

#### Pickup Address

OCEAN TRADERS INTERNATIONAL PTY LTD  
 14 VOYAGER STREET, LINBRO BUSINESS PARK  
 SANDTON  
 JOHANNESBURG  
 2065  
 SOUTH AFRICA

#### Delivery Address

#### Loose Cargo Information

2 PCE

#### Estimate Details

| Description                                        | VAT        | Charges              | Quote Currency |
|----------------------------------------------------|------------|----------------------|----------------|
| International Freight - 1,631 M3 @ USD 44,00/M3    | 0.00       | 71.76 USD @15.412000 | 1105.97 ZAR    |
| Bunker Adjustment Factor - 1,631 M3 @ USD 30,00/M3 | 0.00       | 48.93 USD @15.412000 | 754.11 ZAR     |
| ENS Filling                                        | 0.00       | 5.00 USD @15.412000  | 77.06 ZAR      |
| <b>Sub-total (USD)</b>                             |            | <b>125.69</b>        |                |
| <b>Add VAT</b>                                     |            | <b>0.00</b>          |                |
| <b>Total</b>                                       |            | <b>125.69</b>        |                |
| Bill of Lading Fee                                 | 0.00       | 250.00 ZAR           | 250.00 ZAR     |
| Collection Cartage                                 | 0.00       | 850.00 ZAR           | 850.00 ZAR     |
| X-Haul                                             | 0.00       | 897.05 ZAR           | 897.05 ZAR     |
| Fuel Surcharge                                     | 0.00       | 147.10 ZAR           | 147.10 ZAR     |
| Solas VGM Fee                                      | 0.00       | 375.00 ZAR           | 375.00 ZAR     |
| Cargo Dues                                         | 0.00       | 81.85 ZAR            | 81.85 ZAR      |
| Destination Clearance and delivery                 | 0.00       | 9402.62 ZAR          | 9402.62 ZAR    |
| Insurance (Non-Fragile)                            | 0.00       | 135.86 ZAR           | 135.86 ZAR     |
| Documentation Fee                                  | 0.00       | 550.00 ZAR           | 550.00 ZAR     |
| Agency                                             | 0.00       | 550.00 ZAR           | 550.00 ZAR     |
| Communication Fee                                  | 0.00       | 175.00 ZAR           | 175.00 ZAR     |
| Packing Charges                                    | 0.00       | 1670.00 ZAR          | 1670.00 ZAR    |
| <b>Sub-total (ZAR)</b>                             |            | <b>15 084.48</b>     |                |
| <b>Add VAT</b>                                     |            | <b>0.00</b>          |                |
| <b>Total</b>                                       |            | <b>15 084.48</b>     |                |
| <b>TOTAL CHARGES:</b>                              | <b>ZAR</b> | <b>17 021.62</b>     |                |

Please note that this is NOT a fixed quotation, but an estimate of costs based on information supplied by yourself and third party service providers. As such this estimate may be subject to change without notification due to third party increases and rate of exchange fluctuations, and is subject to space availability and carrier acceptance.

This estimate is based on the assumption that the shipment will not be stopped, nor inspected by SARS, Border Police, or Anti-Smuggling Police; should this happen, the shipment may incur additional charges.

Unless specified, insurance is NOT included, but may be applied if requested in writing.

This estimate is undertaken in accordance with our Standard Trading Terms & Conditions (Copy on request) and is valid for 30 Days from date hereof against your signed acceptance.

Please note that this Estimate is only applicable to the shipment defined under "Shipment Information". This Estimate will be deemed invalid after this shipment has been processed.

Continued Over...

Any foreign currency conversions have been undertaken using current exchange rates and thus local currency charges are subject to change.

PRO FORMA

Signature: .....  
Name: .....

Date: .....

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## Air Freight (LSE) from Cape Town to Heathrow Apt/London (DAP)

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| Estimate No               | Service Level     | Valid From | Valid To  |
|---------------------------|-------------------|------------|-----------|
| QJHB00002927 - OCETRAJNB2 | Freevat Shipments | 25-Sep-18  | 25-Oct-18 |

### Shipment Information

This Estimate applies to the following shipment:

| Weight        | Volume   | Chargeable | Incoterms          |
|---------------|----------|------------|--------------------|
| Not Specified | 1.631 M3 | 272.000 KG | Delivered At Place |

| Pickup Address                                                                                                                    | Delivery Address |
|-----------------------------------------------------------------------------------------------------------------------------------|------------------|
| OCEAN TRADERS INTERNATIONAL PTY LTD<br>14 VOYAGER STREET, LINBRO BUSINESS PARK<br>SANDTON<br>JOHANNESBURG<br>2065<br>SOUTH AFRICA |                  |

### Loose Cargo Information

2 PCE

### Estimate Details

| Description                                  | VAT        | Charges               | Quote Currency |
|----------------------------------------------|------------|-----------------------|----------------|
| International Freight - 272 KG @ USD 1,35/KG | 0.00       | 367.20 USD @15.412000 | 5659.29 ZAR    |
| Air Waybill Fee                              | 0.00       | 10.00 USD @15.412000  | 154.12 ZAR     |
| <b>Sub-total (USD)</b>                       |            | <b>377.20</b>         |                |
| <b>Add VAT</b>                               |            | <b>0.00</b>           |                |
| <b>Total</b>                                 |            | <b>377.20</b>         |                |
| Packing Charges                              | 0.00       | 1670.00 ZAR           | 1670.00 ZAR    |
| Collection Cartage                           | 0.00       | 680.00 ZAR            | 680.00 ZAR     |
| Destination Clearance and delivery           | 0.00       | 6764.15 ZAR           | 6764.15 ZAR    |
| Insurance (Non-Fragile)                      | 0.00       | 134.55 ZAR            | 134.55 ZAR     |
| Documentation Fee                            | 0.00       | 300.00 ZAR            | 300.00 ZAR     |
| Agency                                       | 0.00       | 312.64 ZAR            | 312.64 ZAR     |
| Communication Fee                            | 0.00       | 175.00 ZAR            | 175.00 ZAR     |
| <b>Sub-total (ZAR)</b>                       |            | <b>10 036.34</b>      |                |
| <b>Add VAT</b>                               |            | <b>0.00</b>           |                |
| <b>Total</b>                                 |            | <b>10 036.34</b>      |                |
| <b>TOTAL CHARGES:</b>                        | <b>ZAR</b> | <b>15 849.75</b>      |                |

Please note that this is NOT a fixed quotation, but an estimate of costs based on information supplied by yourself and third party service providers. As such this estimate may be subject to change without notification due to third party increases and rate of exchange fluctuations; and is subject to space availability and carrier acceptance.

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Any foreign-currency conversions have been undertaken using current exchange rates and thus local currency charges are subject to change.

Signature: \_\_\_\_\_  
 Name: \_\_\_\_\_

Date: \_\_\_\_\_

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